

## Program Guide – Begonia, Carnation, Kalanchoe, Streptocarpus

Crop		Recommended Growing Season			Crop Scheduling (in weeks) Plants Per Pot				Avg. Temp. (°F)	PGR
		Early, Cool	Main	Late, Warm	4" 1/pot	6" Gallon 1-2/pot	10" Hanging Basket 3-4/pot	12" Hanging Basket 4/pot		
		1			2				3	4
Begonias	Spectrum™ (Heimalis)		x	x	8-10	10-14	10-14	x	68-70	Cycocel®
	Solenia		x	x	-	9	10	12	64	Cycocel®, Bonzi®
Carnations		x	x		18-20	23-24	x	x	50	Bonzi®
Kalanchoes	Forever	x	x	x	11-15	15-19	x	x	65-68	No
	Wizard™	x	x	x	11-15	15-19	x	x	65-68	B-Nine®
Streptocarpus		x	x	x	8	8 (3 liners)	x	x	70	No

Crop		Florel®	Pinch Interval After Transplant	General Fertility Guide	Growth Habit	Soil Moisture Guide	Day Length Sensitivity	Supplemental CO <sub>2</sub>
Begonias	Spectrum™ (Heimalis)	No	Yes, 10-14 days	L	U, M	Evenly moist	Yes	Yes
	Solenia	No	Yes, 10-14 days	L	U, M	Evenly moist	Yes	Yes
Carnations		No	Yes, 4-6 Weeks	M	U	Dry, no wilting	Yes	Yes
Kalanchoes	Forever	No	No	H	U	Dry, no wilting	Yes	No
	Wizard™	No	No	H	U	Dry, no wilting	Yes	No
Streptocarpus		No	No	L	M	Evenly moist	No, but flower response time is shorter under longer days	No

- Recommended Growing Season** – Optimum temperatures and light for best growth and sales.
- Crop Scheduling** – Primarily dependent on temperature, light and growing environment. Pinching and use of PGRs delay flowering and influence growth rate.
- Average Temperature** – Suggested average daily temperature ranges. In general, cooler temperatures produce slower plant growth. See detailed cultural information at [www.ecke.com](http://www.ecke.com) for more information.
- PGR** – Plant Growth Regulators like B-Nine®, Cycocel®, and Bonzi® should be trialed by the individual grower before making applications to the entire crop.
- Florel®** – Trial Florel® before applying to entire crop. Make applications only after roots have reached pot edge and new growth is present. Florel® will delay flowering for at least 6 weeks on most crops.
- Pinch** – Soft pinch generally recommended. Pinching usually delays flowering. See Cultural information on [www.ecke.com](http://www.ecke.com) for more complete information.
- General Fertility Guide** – Match fertilizer to water quality. Use low phosphorus inputs. Adjust nitrogen sources to provide less ammonium nitrogen during cold production.

*L* – Low fertilizer rate. Constant feed of 100–150 ppm N with occasional clear water application to reduce soluble salts.  
*M* – Medium fertilizer rate. Constant feed of 200–250 ppm N with complete micronutrients.  
*H* – High fertilizer rate of 300–350 ppm N.

- Growth Habit** –  
*U* – Upright    *M* – Mounding    *T* – Trailing
- Soil Moisture Guide** – Evenly moist media is not allowed to dry thoroughly, but is well drained enough to provide constant moisture and aeration. ‘Dry, but no wilting,’ refers to letting the media dry to the touch but not allowing the plant to wilt; a distinct difference from even moisture that discourages root rots.
- Day Length Sensitivity** – Specific cultivars within these species are day length responsive. Supplemental lighting or short-day black cloth required for production.
- CO<sub>2</sub> Supplementation** – “Yes” indicates that Genus is photoperiod sensitive.

# Program Guide – Geraniums

Geraniums	Type	Growth Habit	Vigor	Crop Scheduling (in weeks) from rooted material Plants Per Pot				
				4" 1/pot	5" 1/pot	6" 1 gallon 1/pot pinched	10" Hanging Basket 3/pot	12" Hanging Basket 3–4/pot
			1	2				
Floribundas	Stardom™	Spreading, Mounded	Vigorous	–	–	7–8	8–10	10–12
Ivy	Global™	Mounded	Medium	5–6	5–6	7–9	8–10	10–12
	Classic Garden Collection	Mixed	Compact/ Medium	5–6	5–6	7–9	8–12	–
	Minicascade	Mounded	Compact	5–6	5–6	7–9	8–12	–
	Balcons	Trailing	Vigorous	–	6–7	8–10	9–13	–
Potpourri	Brocade	Cultivar Dependent	Cultivar Dependent	5–6	6–7	6–8	–	–
	Pillar	Upright	Vigorous	–	–	–	–	12–16 - Patio pot with trellis
	Scented	Cultivar Dependent	Cultivar Dependent	–	–	7–9	–	–
Regals†	Maiden™	Upright	Compact	10	10	–	–	–
	Elegance™	Upright	Medium	–	8	8–10	8–10	–
Zonals	Patriot™	Mounded	Vigorous	8	8	10	–	–
	Candy™	Mounded	Compact	8	8–9	–	–	–
	Euro	Mounded	Compact/ Medium	8	8	10	–	–
	Maestro™	Mounded	Medium	8	8	–	–	–
	Starlette™	Mounded	Medium	8	8–9	8–9	–	–

†All Regal cuttings vernalized and either pinched or non-pinched

## 1. Vigor –

*Compact* – best suited for 4" and 5" production/ little need for growth regulating

*Medium* – best suited for 4", 5", 6" and 1 gallon containers/ possible need for growth regulating

*Vigorous* – best suited for 6", 1 gallon and larger container sizes

2. **Crop Scheduling** – Primarily dependent on temperature, light and growing environment. Pinching and use of PGRs delay flowering and influence growth rate

## 3. General Fertility Guide – Match fertilizer to water quality.

Use low phosphorus inputs. Adjust nitrogen sources to provide less ammonium nitrogen during cold production.

*M – Medium fertilizer rate.* Constant feed of 200–250 ppm N with complete micronutrients.

4. **pH** – For optimum nutrient uptake maintain soil pH within recommended range

5. **Average Temperature** – Suggested average daily temperature ranges. In general, cooler temperatures produce slower plant growth. See detailed cultural information at [www.ecke.com](http://www.ecke.com) for more information.

The information in this publication is intended for use as a starting point. More complete information is found in documents located at [www.ecke.com/techhelp](http://www.ecke.com/techhelp). Use of brand and trade names does not constitute a recommendation. Consult labels and manufacturers recommendations before using chemicals.

Geranium	Type	General Fertility Guide	pH	Avg. Temp. (°F)	Pinch Interval After Transplant	Florel®	PGRs	Soil Moisture Guide	Day Length Sensitivity
		3	4	5	6	7	8	9	10
Floribundas	Stardom™	M	6.0–6.5	64–68	Yes, 3 weeks	No	No	Evenly moist	No
Ivy	Global™	M	5.5	64–68	Yes, 3 weeks	Cultivar Specific*	No	Evenly moist*	No
	Classic Garden Collection	M	5.5	64–68	Yes, 3 weeks	No	No	Evenly moist*	No
	Minicascade	M	5.5	64–68	Yes, 3 weeks	No	No	Evenly moist*	No
	Balcons	M	5.5	64–68	Yes, 3 weeks	Yes	No	Evenly moist*	No
Potpourri	Brocade	M	5.8–6.2	64–68	Yes, 3 weeks	No	Cycocel®*	Evenly moist	No
	Pillar	M	6.0–6.2	64–68	No	No	No	Evenly moist	No
	Scented	M	5.8–6.2	64–68	As need to shape	No	Cycocel®	Evenly moist	No
Regals†	Maiden™	M	5.6–6.2	56–58	No	No	No	Evenly moist	Yes *
	Elegance™	M	5.6–6.2	56–58	No	No	Cycocel®	Evenly moist	Yes*
Zonals	Patriot™	M	5.8–6.2	64–68	Yes, 2–3 weeks	No	Cycocel®, Bonzi®	Evenly moist	No
	Candy™	M	5.8–6.2	64–68	No	No	No	Evenly moist	No
	Euro	M	5.8–6.2	64–68	Cultivar Dependent	No	Cycocel®	Evenly moist	No
	Maestro™	M	5.8–6.2	64–68	No	No	Cycocel®	Evenly moist	No
	Starlette™	M	5.8–6.2	64–68	No	No	No	Evenly moist	No

†All Regal cuttings vernalized and either pinched or non-pinched

\*See key below for additional information

- Pinch** – Soft pinch generally recommended. Pinching usually delays flowering. See cultural information on [www.ecke.com](http://www.ecke.com) for more complete information.
- Florel®** – Trial Florel® before applying to entire crop. Make applications only after roots have reached pot edge and new growth is present. Florel® will delay flowering for at least 4–6 weeks on most crops. Use on more vigorous Ivy Global Cultivars: Global Light Lilac, Neon Cherry, Orchid, Purple, Ruby Red.
- PGR** – Plant Growth Regulators like B-Nine®, Cycocel®, and Bonzi® should be trialed by the individual grower before making applications to the entire crop. The use of Cycocel® may be necessary on Happy Thoughts Brocade cultivars.
- Soil Moisture Guide** – There are two basic categories which rely on the art of the waterer. Do not keep plants saturated all the time. Evenly moist media is not allowed to dry thoroughly, but is well drained enough to provide constant moisture and aeration. ‘Dry, no wilting,’ refers to letting the media dry to the touch but not allowing the plant to wilt; a distinct difference from even moisture that discourages root rots. To avoid problems with edema water Ivy Geraniums early in the day and use containers with good drainage. Do not allow pots to sit in water.
- Day Length Sensitivity** – Regal Geraniums will benefit from supplemental lighting as a higher daily light integral will produce more flowers at finish.

## Now online at Ecke’s **On Board™** Tech Help Bulletin Board

Now Geranium growers have access to the same fast, accurate technical support we provide for the Flower Fields using the Geranium Forum of On Board™, Ecke’s Tech Help Bulletin Board.

Geranium growers can look forward to insight and advice from Ranch Technical Staff such as Rebecca Siemonsma and Wendy Oglevee-O’Donovan. All the information and support you need is a click away!



Ecke, your resource for staying On Board™ and informed.

[www.EckeRanchTechHelp.com](http://www.EckeRanchTechHelp.com)

# Propagation Cycle

Crop	Type	Rooting Time (weeks) 35 mm	Bottom Heat Required	Rooting Hormone	Cuttings Per Cell	Misting Guidelines	Pinch/ Shear	PGRs	Supplemental Lighting
		1	2	3	4	5	6	7	8
Geraniums	Floribundas Ivy Potpourri Regals* Zonals	4	Yes	Yes - 100 ppm IBA spray	1	Avoid excess misting	No	Not Needed	No

\*See key below for additional information

- Rooting Time** – Time to root (weeks). Regals require 5 weeks to root.
- Bottom Heat Required** – In our opinion, bottom heat enhances rooting of cuttings. Where noted, bottom heating is considered a requirement since it drastically affects rooting time and success. Maintain soil temperatures between 70–75°F/21–24°C.
- Rooting Hormone** – Geraniums root best when using a 1% IBA solution.
- Cuttings Per Cell** – All geraniums should be planted with one cutting per cell.
- Misting Guidelines** – Not all cuttings can be propagated in one environment. Average misting guidelines provide for high humidity, moist foliage and consistently moist media. Drier media is required for other species and is denoted by the term “avoid excessive misting.” A well-drained/aerated media is required for best rooting. Foliar moisture may be best maintained using a surfactant such as Capsil®. Conduct trials to determine best usage. Segregation of species requiring similar conditions is crucial for optimum rooting.
- Pinch or Shear** – Geraniums do not require pinching in propagation.
- PGR** – See specific cultural information provided in individual growing guidelines located at [www.ecke.com](http://www.ecke.com). Species and cultivars vary in their response to PGRs and application timing. Remove plants from mist as soon as feasible to help control stretch.
- Supplemental Lighting** – Certain species are light accumulators and will benefit from supplemental light to enhance the flowering process.

Crop	Type	Rooting Time (wks.)	Bottom Heat Required	Rooting Hormone	Cuttings Per Cell	Misting Guidelines	Pinch/ Shear	PGRs	Supplemental Lighting
		1	2	3		4	5	6	7
Begonias	Spectrum™ (Heimalis) Solenia	5	Enhances	No	1	Avoid excess misting	Yes	Yes - Florel® weekly 500 ppm	No
Kalanchoes	Forever Wizard™	3	No	No	1	No Mist - Overhead irrigation twice weekly	No	No	Yes - 13 hours to remain vegetative

- Rooting Time** – Time to root (weeks)
- Bottom Heat Required** – In our opinion, bottom heat enhances rooting of cuttings. Where noted, bottom heating is considered a requirement since it drastically affects rooting time and success. Maintain soil temperatures between 70–75°F/21–24°C.
- Rooting Hormone** – Many commercial rooting hormones for vegetative herbaceous plants can be used. See specific cultural information provided at [www.ecke.com](http://www.ecke.com).
- Misting Guidelines** – Not all cuttings can be propagated in one environment. Average misting guidelines provide for high humidity, moist foliage and consistently moist media. Drier media is required for other species and is denoted by the term “No Mist – Overhead irrigation twice weekly”. A well-drained / aerated media is required for best rooting. Foliar moisture may be best maintained using a surfactant such as Capsil®. Conduct trials to determine best usage. Segregation of species requiring similar conditions is crucial for optimum rooting.
- Pinch or Shear** – See specific cultural information provided [www.ecke.com](http://www.ecke.com).
- PGR** – See specific cultural information provided in individual growing guidelines located at [www.ecke.com](http://www.ecke.com). Species and cultivars vary in their response to PGRs and application timing. Remove plants from mist as soon as feasible to help control stretch.
- Supplemental Lighting** – Certain species are light accumulators and will benefit from supplemental light to enhance the flowering process.

# Ordering Information

## Crop and Cutting Type

	Saleable Unit Qty.	Cuttings Per Box	Minimum Order	Variety Minimum	Order Multiples	Overpack	Lead Time (weeks)
<b>Rooted Cuttings</b>							
Carnation – 72QT	72 per tray	72	72	72	72	8%	11
Kalanchoe – Plant Pak	100 per tray	100	400	100	100	4%	6
Regal Geranium Multi-shoot budded – 2 1/2" pot	32 per tray	64	128	32	64	0%	16
Regal Geranium Single Shoot budded – Plant Pak	100 per tray	100	400	100	100	4%	12
Regal Geranium Single Shoot non-budded – Plant Pak	100 per tray	100	400	100	100	4%	8
Solenia Begonia – Plant Pak	100 per tray	100	400	100	100	4%	7
Specialty Geranium – Plant Pak	100 per tray	100	100	100	100	4%	6
Spectrum Begonia – Plant Pak	100 per tray	100	400	100	100	4%	7
Streptocarpus – Plant Pak	100 per tray	100	200	25	100	4%	6
Zonal, Ivy, Florabunda Geranium – Plant Pak	100 per tray	100	400	100	100	4%	6
<b>Callused Cuttings</b>							
Geranium – Zonal, Ivy, Florabunda	100 per tray	1,200	2,400	100	1,200	5%	3
<b>Unrooted Cuttings</b>							
Florabunda Geranium	100 per tray	2,000	4,000	100	2,000	5%	2
Ivy Geranium	100 per tray	2,000	4,000	100	2,000	5%	2
Kalanchoe	100 per tray	1,200	2,400	100	1,200	5%	2
Regal Geranium	100 per tray	1,600	3,200	100	1,600	5%	2
Specialty Geranium – Excluding Scented	100 per tray	1,500	1,500	100	1,500	5%	2
Zonal Geranium	100 per tray	1,600	3,200	100	1,600	5%	2
<b>Prefinished Cuttings</b>							
Geranium – 4" Square	15 per tray	NA	2,100*	105	N/A	0%	9
New Guinea Impatiens – 4" Square	15 per tray	NA	2,100*	105	N/A	0%	10
Regal – 4 1/2" Round	15 per tray	NA	510	105	N/A	0%	15
Regal – 6" Round**	6 per tray	NA	300	96	N/A	0%	17
Solenia Begonia – 4" (1 ppp)	15 per tray	NA	2,100*	105	N/A	0%	10
Specialty Geranium – 4" Square	15 per tray	NA	2,100*	105	N/A	0%	10
Spectrum Begonia – 4" Step Up (3ppp) Oglevee GA only	15 per tray	NA	510	105	N/A	0%	10

\*Minimum truck order is 5,040. This can include a combination of three customers, with each customer ordering in full rack quantities and delivered within 150 miles from the first stop to the last stop.

\*\*6.5" pot size was changed to 6" in 07/08 season.

SPECIAL NOTE: Orders can be combined across different product classes for shipment on the same date to meet stated order minimums.

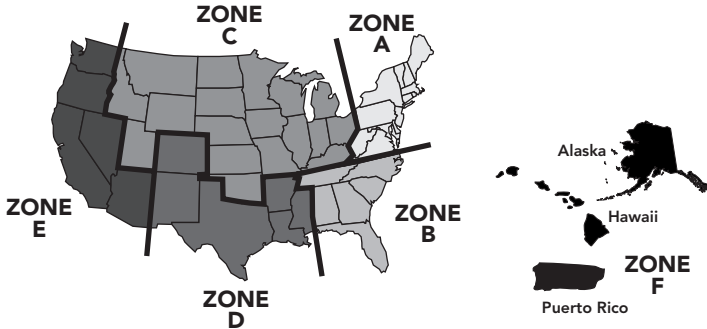
# Shipping Rates

## PARCEL EXPRESS (UPS/FEDEX) RATES (Rates are per tray) 1 TRAY = 100 CUTTINGS

Cutting Types	Tray Minimum	Next Day Morning	Next Day Afternoon	2nd Day Delivery	Ground
Unrooted	1+	N/A	\$4.20	N/A	N/A
Plant Pak	1+	\$21.00	\$19.00	\$12.00	N/A
4" Square Prefinished	1+	\$36.50	\$34.00	\$26.50	\$13.50
4" Square Step Up	1+	\$34.00	\$32.00	\$24.00	\$11.00

- Rates do not apply for shipments to Canada, Hawaii, Alaska or Puerto Rico.
- Canadian orders will be shipped to be held at depot according to broker request.
- Unrooted: 16 trays per box (average)
- Plant Pak: 1 tray per box (100 cuttings)
- Regal Multi-Shoot Budded ( Regal 2 ½): 2 trays per box (quote price per 124 cuttings)
- 4" square prefinished: 15 pots per tray = 1 box (15 cuttings)
- 4" square Step Up: 15 pots per tray = 1 box (45 cuttings)
- Ground services have a maximum transit of 3 days.
- Preferred Parcel carrier: UPS, Fedex orders are shipped at customer's risk only.
- Track your order online at: <http://www.eckeglobal.com/EckeTraffic/login.aspx>

## AIR FREIGHT RATES 1 TRAY = 100 CUTTINGS



Zone	Legend	Cutting Types	Cost Per Tray	Minimum
Zone A	Lightest Gray	Rooted	\$12.00	\$ 90.00
Zone B	Light Gray	Rooted	\$12.00	\$ 90.00
Zone C	Medium Gray	Rooted	\$12.00	\$ 90.00
Zone D	Dark Gray	Rooted	\$12.00	\$ 90.00
Zone E	Very Dark Gray	Rooted	\$12.00	\$ 90.00
Zone F	Black	Rooted	\$12.00	\$100.00

- Minimum trays quantities to ship air: 15 Plant Pak trays= 15 boxes
- Plant Pak: 1 tray per box
- Regal multi-shoot budded ( Regal 2 ½): 2 trays per box (quote price per 124 cuttings)
- We advise our customer not to use air shipment for unrooted cuttings among U.S. If this option is chosen anyway, a quote must be obtained by calling Ecke Customer Service. Ecke is not responsible for flight delays or box heating or frozen in the airline warehouse. There is no truck delivery service from the airport to the customer. It is the customer's responsibility to coordinate with the airline for shipment pick up.
- Air freight claims must be made by notifying Ecke Customer Service within 48 hours after receiving the product. In addition, written intent to claim to the airline must be filed within eight (8) days after receive the product.
- Fuel surcharge is included
- For International shipments to Europe, Asia and Africa please ask for a quote to: [traffic@eckeranch.com](mailto:traffic@eckeranch.com)

## TRUCK FREIGHT RATES 1 TRAY = 100 CUTTINGS

### UNROOTED Program Dates: Weeks 1-15

#### From MIAMI POE:

Truck delivery for unrooted cuttings to: AL, GA, SC, NC, TN, VA, KY, WV, MD, DE, NJ, PA, OH, IN, IL, WI, MI, NY and CT



Cutting Type	Per Tray
Unrooted	\$4.20

- Unrooted: 16 trays per box (average)
- 480 trays (approx. 30 boxes) per customer minimum load quantity to schedule a truck
- 4,800 minimum trays to schedule a truck
- Call Ecke Customer Representative at (760) 944-4050 for delivery outside of unrooted trucking zone and more details about participation in the trucking program.

**Do you know that 50% of unrooted Ecke products are delivered by temperature control truck?** Why not experience what others already know about the advantage of Ecke trucking?

#### Ecke trucking benefits you by:

- Proven reliable delivery
- Delivery on Sunday, Monday or Tuesday morning
- Real time web based truck tracking
- Best practice in cutting delivery, constant temperature = best quality
- No more processing of replacement orders due to freeze losses

## ROOTED

Program Dates: Weeks 34, 36, 38, 40, 42, 44, 46, 48, 50

### From CONNELLSVILLE or SCHENCK FARMS

locations: Truck delivery for rooted cuttings to:  
PA, OH, NJ, DE, MI, IN, VA, NY, IL, WI, MN, CT, MA, MD, and WV

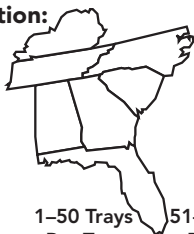


Cutting Types	1+ Per Pot	1-50 Trays Per Tray	51-99 Trays Per Tray	100+ Trays Per Tray
Plant Pak	-	\$9.00	\$7.00	\$6.00
4" Square Prefinished	\$0.25	-	-	-
4" Square Step Up	\$0.25	-	-	-
4.5" Round Prefinished	\$0.25	-	-	-
6" Round Prefinished	\$0.50	-	-	-

- Minimum charge for Plant Pak: \$125
- Plant Pak: 1 tray per box
- Regal multi-shoot budded ( Regal 2 1/2): 2 trays per box (quote price per 124 cuttings)
- Climate controlled trucks
- For prefinished products:
  - 1,500 pots per customer minimum load quantity to schedule a truck
  - 5,040 pots (14 carts) minimum to schedule a truck
  - Truck only available 500 miles from zip code 15425

### From GEORGIA location:

Truck delivery for rooted cuttings to:  
GA, NC, SC, AL, TN, KY and FL

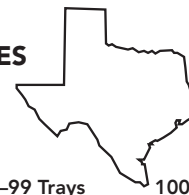


Cutting Types	1+ Per Pot	1-50 Trays Per Tray	51-99 Trays Per Tray	100+ Trays Per Tray
Plant Pak	-	\$9.00	\$7.00	\$6.00
4" Square Prefinished	\$0.25	-	-	-
4" Square Step Up	\$0.25	-	-	-
4.5" Round Prefinished	\$0.25	-	-	-
6" Round Prefinished	\$0.50	-	-	-

- Minimum charge for Plant Pak: \$125
- Plant Pak: 1 tray per box
- Climate controlled trucks
- For prefinished products:
  - 1,500 pots per customer minimum load quantity to schedule a truck
  - 5,040 pots (14 carts) minimum to schedule a truck
  - Truck only available 500 miles from zip code 30252

### From ELLISON'S GREENHOUSES

location: Truck delivery for rooted cuttings to TX



Cutting Types	1-50 Trays Per Tray	51-99 Trays Per Tray	100+ Trays Per Tray
Plant Pak	\$9.00	\$7.00	\$6.00

- Minimum charge: \$125
- Plant Pak: 1 tray per box
- Climate Controlled trucks

### From ALDERGROVE, BC, CANADA location:

Truck delivery for rooted cuttings to:  
WA, OR and CA



Cutting Types	California/Others Per Tray	Oregon Per Tray	Washington State Per Tray
Plant Pak	\$7.00	\$6.00	\$5.00
Minimum	\$120.00	\$90.00	\$60.00

- 90 trays (approx. 30 boxes) per customer minimum load quantity to schedule a truck
- Plant Pak: 1 tray per box
- Regal multi-shoot budded ( Regal 2 1/2): 2 trays per box (quote price per 124 cuttings)
- Non-refrigerated Truck

### From the CALIFORNIA location: Truck delivery for rooted cuttings to CA



Cutting Types	1+ Per Pot	1+ Per Tray
Plant Pak	-	\$13.00
Unrooted	-	\$0.81
4" Square Prefinished	\$0.25	-
4" Square Step Up	\$0.25	-
4.5" Round Prefinished	\$0.25	-
6" Round Prefinished	\$0.50	-

- Minimum box charge: \$13.00
- Plant Pak: 1 tray per box
- Regal multi-shoot budded ( Regal 2 1/2): 2 trays per box (quote price per 64 cuttings)
- Unrooted: 16 trays per box (average)
- Non-refrigerated Truck
- For prefinished products:
  - 1,500 pots per customer minimum load quantity to schedule a truck
  - 5,040 pots (14 carts) minimum to schedule a truck
  - Truck only available 500 miles from zip code 92024

4" Square Prefinished	4" Square Step Up	4.5" Round Prefinished	6" Round Prefinished
15 pots/tray	15 pots/tray	15 pots/tray	6 pots/tray
4 trays/shelf	4 trays/shelf	4 trays/shelf	5 trays/shelf
7 shelves/cart	7 shelves/cart	7 shelves/cart	7 shelves/cart
420 pots/cart	420 pots/cart	420 pots/cart	210 pots/cart

# Shipping Rates, Continued

HOLIDAY SCHEDULE	
Easter Week	Only UPS/FedEx Services Available (All – Priority, Standard, 2nd Business Day)
Thanksgiving Week	Only UPS/FedEx Services Available (All – Priority, Standard, 2nd Business Day)
Week Before Christmas	Only UPS/FedEx Services Available (All – Priority, Standard, 2nd Business Day)
Week Of Christmas	Only Priority Overnight UPS Service Available
Week of New Year's	Only Priority Overnight UPS Service Available

## Introducing **On Time**<sup>™</sup>, the new Freight Logistics Web Tracking System

Track your orders online at: <http://www.eckeglobal.com/EckeTraffic/login.aspx>



With Ecke's enhanced partnership with parcel delivery giants UPS and FedEx, all you need is an order number to find out where your parcel shipments are and when they will arrive.

Simply log onto the Ecke On Time<sup>™</sup> site, [www.EckeGlobal.com](http://www.EckeGlobal.com). Enter your broker purchase order number or Ecke order number, and in seconds you'll have the complete order history and tracking information from the parcel delivery service company. Or you can contact your broker who has access to all shipments for specific ship weeks.

Call (760) 753-1134 today and speak to our traffic department about how instant tracking information improves your delivery logistics!

**Ecke, your resource for staying On Time<sup>™</sup> and informed.**

Ecke Geraniums, LLC – Oglevee Products grants the user permission to reproduce and distribute all information available, provided that the user does not modify such information and includes any copyright notice originally included with such information.

The information contained in this handy reference is intended for use as a guide for producing Geraniums and Annuals from Ecke Geraniums, LLC – Oglevee Products. It provides a general summary of timing and culture. More complete cultural information on each plant type is available on our website, [www.ecke.com](http://www.ecke.com), by clicking on the Tech Help tab under Ecke Geraniums, LLC – Oglevee Products icon. A printer-friendly PDF of this guide is available at the website as well.

Contact Ecke Customer Service for complete list of Terms and Conditions. Revised Terms and Conditions will be updated and available May 2008.

© 2008 Ecke Geraniums, LLC

